WYMAN CENTER, INC.

AUDITED FINANCIAL STATEMENTS

Year Ended December 31, 2022
(With Comparative Totals for 2021)

WYMAN CENTER, INC.

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Wyman Center, Inc.

We have audited the accompanying financial statements of Wyman Center, Inc. ("Wyman") (a not-for-profit corporation), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wyman Center, Inc. as of December 31, 2022 and, and the results of its activities and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Wyman and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Wyman's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Wyman's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Wyman's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Wyman Center, Inc.'s financial statements for the year ended December 31, 2021, and our report dated June 14, 2022, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

UHY LLP

St. Louis, Missouri
May 17, 2023

WYMAN CENTER, INC.
STATEMENT OF FINANCIAL POSITION
December 31, 2022 (With Comparative Totals for 2021)

	December 31, 2022	December 31, 2021
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	**$ 83,052**	$ 246,157
Investments	**1,244,773**	2,036,402
Accounts receivable	**478,704**	351,316
Unconditional promises-to-give	**812,391**	647,531
Inventories	**1,591**	7,464
Prepaid expenses	**89,582**	87,851
Total current assets	**2,710,093**	3,376,721
UNCONDITIONAL PROMISES-TO-GIVE	**87,109**	128,951
PROPERTY AND EQUIPMENT	**2,793,643**	2,882,348
INTANGIBLE ASSETS	**11,197**	13,174
INVESTMENTS - ASSETS RESTRICTED FOR PERMANENT INVESTMENT	**2,492,109**	2,492,109
Total assets	**$ 8,094,151**	$ 8,893,303
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Line of credit	**$ 1,000,000**	$ -
Accounts payable	**36,073**	141,749
Accrued expenses	**165,360**	69,155
Deferred revenue (contract liabilities)	**97,345**	77,956
Paycheck Protection Program Loan	**-**	671,685
Total current liabilities	**1,298,778**	960,545
NET ASSETS		
Without donor restrictions		
Board designated	**27,177**	27,909
Undesignated	**2,538,876**	2,962,236
	2,566,053	2,990,145
With donor restrictions	**4,229,320**	4,942,613
Total net assets	**6,795,373**	7,932,758
Total liabilities and net assets	**$ 8,094,151**	$ 8,893,303

See notes to financial statements.

WYMAN CENTER, INC.
STATEMENT OF ACTIVITIES
Year Ended December 31, 2022 (With Comparative Totals for 2021)

	Years Ended December 31,			
	2022			2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total
PUBLIC SUPPORT AND REVENUES				
Public Support				
Grants and contributions				
United Way services funding	$ -	$ 522,572	$ 522,572	$ 509,338
Missouri Youth Opportunity Program	138,404	16,351	154,755	117,014
Missouri Neighborhood Assistance Program	85,860	-	85,860	5,000
Contributed nonfinancial assets	118,350	-	118,350	120,475
Capital Campaign	-	273,700	273,700	-
Other grants and contributions	1,198,927	243,898	1,442,825	1,085,648
Total grants and contributions	1,541,541	1,056,521	2,598,062	1,837,475
Special events				
Contributions	204,620	-	204,620	282,105
Direct expenses	(84,516)	-	(84,516)	(45,777)
Total special events	120,104	-	120,104	236,328
Assets released from restrictions	1,187,162	(1,187,162)	-	-
Total public support	2,848,807	(130,641)	2,718,166	2,073,803
Revenues				
Program service fees				
Teen Outreach Program® (TOP®)	361,431	-	361,431	295,376
Experience Wyman/Vended Services	623,451	-	623,451	252,000
Other program services	962,222	-	962,222	864,913
Total program service fees	1,947,104	-	1,947,104	1,412,289
Net investment return	(74,666)	(582,661)	(657,327)	478,887
PPP loan forgiveness	671,685		671,685	879,942
Employee retention credit	45,496		45,496	-
Miscellaneous income (loss)	5,274	9	5,283	(7,425)
Total revenues	2,594,893	(582,652)	2,012,241	2,763,693
Total public support and revenues	5,443,700	(713,293)	4,730,407	4,837,496
EXPENSES AND LOSSES				
Program services				
Wyman Leaders	928,747	-	928,747	761,127
Teen Outreach Program® (TOP®)	439,649	-	439,649	409,852
Wyman's Wrap Around Services	328,642	-	328,642	608,985
Experience Wyman/Vended Services	717,452	-	717,452	299,083
Other program services	2,837,393	-	2,837,393	2,654,395
Total program services	5,251,883	-	5,251,883	4,733,442
Supporting services				
Management and general	97,295	-	97,295	90,517
Fundraising	518,614	-	518,614	402,732
Total supporting services	615,909	-	615,909	493,249
Total expenses	5,867,792	-	5,867,792	5,226,691
CHANGES IN NET ASSETS	(424,092)	(713,293)	(1,137,385)	(389,195)
NET ASSETS, Beginning	2,990,145	4,942,613	7,932,758	8,321,953
NET ASSETS, Ending	$ 2,566,053	$ 4,229,320	$ 6,795,373	$ 7,932,758

See notes to financial statements.

WYMAN CENTER, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended December 31, 2022 (With Comparative Totals for 2021)

	2022										2021
	Program Services						Supporting Services				
	Wyman Leaders	Teen Outreach Program® (TOP®)	Wyman's Wrap Around Services	Experience Wyman/ Vended Services	Other Program Services	Total	Management and General	Fundraising	Total	Total	Total
Salaries and Wages	$ 518,588	$ 315,209	$ 103,787	$ 345,342	$ 1,555,802	$ 2,838,728	$ 52,615	$ 287,934	$ 340,549	$ 3,179,277	$ 2,923,824
Retirement Plan Contributions	35,849	24,802	16,042	15,473	68,836	161,002	2,981	16,313	19,294	180,296	181,726
Other Employee Benefits	49,596	33,167	19,051	19,782	145,626	267,222	4,948	27,075	32,023	299,245	294,596
Payroll Taxes	38,768	24,034	7,642	25,816	112,509	208,769	3,865	21,153	25,018	233,787	203,529
	642,801	397,212	146,522	406,413	1,882,773	3,475,721	64,409	352,475	416,884	3,892,605	3,603,675
Legal, Accounting and Other Fees	85	-	250	-	71,654	71,989	1,333	7,294	8,627	80,616	46,657
Advertising and Promotion	155,925	900	-	611	48,972	206,408	3,822	20,913	24,735	231,143	217,763
Office Expenses	5,473	2,845	4,568	2,037	30,058	44,981	833	4,557	5,390	50,371	40,993
Information Technology	15,342	19,200	253	5,974	96,214	136,983	2,536	13,879	16,415	153,398	96,779
Occupancy	27,093	190	-	149,088	-	176,371	3,265	17,870	21,135	197,506	113,797
Travel	13,921	1,308	18,863	1,930	14,439	50,461	934	5,113	6,047	56,508	29,708
Conferences, Conventions and Meetings	-	491	-	252	19,055	19,798	367	2,006	2,373	22,171	15,936
Interest	-	-	-	-	33,680	33,680	624	3,412	4,036	37,716	40,703
Insurance	4	-	-	4	136,412	136,420	2,526	11,730	14,256	150,676	164,047
Food Services	31,726	6,403	-	77,644	-	115,773	2,144	24,828	26,972	142,745	53,292
Professional and Consulting Fees	16,039	1,750	-	-	108,908	126,697	4,537	-	4,537	131,234	50,612
Independent Contractors	1,175	-	95,000	6,325	59,825	162,325	3,005	16,447	19,452	181,777	73,466
Supplies	17,275	8,894	63,186	62,222	3,749	155,326	2,876	15,738	18,614	173,940	280,079
Other Expenses	1,888	456	-	4,952	48,021	55,317	1,024	5,605	6,629	61,946	102,479
Special Events Expenses	-	-	-	-	-	-	-	84,516	84,516	84,516	45,777
Subtotal	928,747	439,649	328,642	717,452	2,553,760	4,968,250	94,235	586,383	680,618	5,648,868	4,975,763
Noncash Expenses											
Provision for bad debts	-	-	-	-	-	-	-	-	-	-	250
Contributed nonfinancial assets											
Professional and Consulting Services	-	-	-	-	118,350	118,350			-	118,350	119,700
Depreciation and amortization	-	-	-	-	165,283	165,283	3,060	16,747	19,807	185,090	176,755
	928,747	439,649	328,642	717,452	2,837,393	5,251,883	97,295	603,130	700,425	5,952,308	5,272,468
Less Expenses Netted with Revenues on the Statement of Activities	-	-	-	-	-	-	-	(84,516)	(84,516)	(84,516)	(45,777)
TOTAL - 2022	$ 928,747	$ 439,649	$ 328,642	$ 717,452	$ 2,837,393	$ 5,251,883	$ 97,295	$ 518,614	$ 615,909	$ 5,867,792	
PERCENTAGE - 2022	15.8	7.5	5.6	12.2	48.4	89.5 %	1.7	8.8	10.5 %	100.0 %	
TOTAL - 2021	$ 761,127	$ 409,852	$ 608,985	$ 299,083	$ 2,654,395	$ 4,733,442	$ 90,517	$ 402,732	$ 493,249		$ 5,226,691
PERCENTAGE - 2021	14.6	7.8	11.7	5.7	50.8	90.6 %	1.7	7.7	9.4 %		100.0 %

See notes to financial statements.

WYMAN CENTER, INC.

STATEMENT OF CASH FLOWS

Year Ended December 31, 2022 (With Comparative Totals for 2021)

	Years Ended December 31, 2022	2021
OPERATING ACTIVITIES		
Changes in net assets	**$ (1,137,385)**	$ (389,195)
Adjustments to reconcile changes in net assets to net cash used by operating activities		
Depreciation and amortization	**185,090**	176,755
Realized loss (gain) on sale of investments	**40,205**	(210,622)
Unrealized loss (gain) on investments	**703,116**	(178,739)
Loss on sale of property and equipment	**-**	23,340
PPP loan forgiveness	**(671,685)**	(879,942)
Provision for bad debts	**-**	250
Restricted contributions for endowment	**-**	(206,346)
Changes in		
Accounts receivable	**(127,388)**	(221,591)
Unconditional promises-to-give	**(123,018)**	681,071
Inventories	**5,873**	5
Prepaid expenses	**(1,731)**	62,666
Accounts payable	**(105,676)**	63,459
Accrued expenses	**96,205**	1,464
Deferred revenue (contract liabilities)	**19,389**	(3,997)
Net cash used by operating activities	**(1,117,005)**	(1,081,422)
INVESTING ACTIVITIES		
Purchases of investments	**(1,152,641)**	(2,331,873)
Proceeds from sale of investments	**1,200,949**	1,550,074
Purchases of property and equipment	**(94,408)**	(112,115)
Proceeds from sale of property and equipment	**-**	2,398,351
Net cash (used) provided by investing activities	**(46,100)**	1,504,437
FINANCING ACTIVITIES		
Proceeds (payments) on line of credit	**1,000,000**	(95,000)
Proceeds from restricted contributions for endowment	**-**	206,346
Proceeds from paycheck protection program loan	**-**	671,685
Payments on long-term debt	**-**	(1,411,923)
Net cash provided (used) by financing activities	**1,000,000**	(628,892)
NET DECREASE IN CASH AND CASH EQUIVALENTS	**(163,105)**	(205,877)
CASH AND CASH EQUIVALENTS, Beginning	**246,157**	452,034
CASH AND CASH EQUIVALENTS, Ending	**$ 83,052**	$ 246,157
SUPPLEMENTAL DISCLOSURES		
Interest paid	**$ 31,569**	$ 44,642

See notes to financial statements.

NOTE 1 — HISTORY AND BUSINESS ACTIVITY

Wyman Center, Inc. (Wyman), formed in 1898, is a St. Louis County, Missouri, based national not-for-profit expert in developing teens. Wyman has been dedicated to serving youth from disadvantaged circumstances for more than a century. Wyman empowers teens, equips adults, and strengthens systems. Wyman's engaging, empowering, and experiential programs and services help teens build skills, develop a sense of self, and make connections to their world. As a result, teens achieve educational success, develop healthy behaviors and relationships, and exhibit life and leadership skills. From thousands of teens in St. Louis - to tens of thousands nationally - Wyman programs and services make a difference in the lives of today's teens and tomorrow's leaders.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies is presented to assist in understanding Wyman's financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP).

Comparative Totals

The financial statements include certain summarized comparative information in total but not by net asset class for the year ended December 31, 2021. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with Wyman's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

Use of Estimates

The preparation of the financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Description of Programs and Supporting Services

The following programs and supporting services are included in the accompanying financial statements:

Program Services

<u>Wyman Leaders</u>

Wyman Leaders supports nearly 600 St. Louis teens annually to enter and complete college and career education programs, develop life and leadership skills, and create strong connections to their communities - all with a focus on helping teens lead in their communities now, while preparing for a successful transition into young adulthood. For 10 years - from 7th grade through four years of post-secondary education - our young people participate in intensive peer group experiences each summer, as well as consistent, individualized coaching and enrichment opportunities during the school year. This long-term, engaging, empowering and holistic experience produces outstanding outcomes that support teens for success in life and to contribute to building strong communities.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Description of Programs and Supporting Services (Continued)

Program Services (Continued)

Teen Outreach Program® (TOP®)

Delivered in St. Louis by Wyman, and across the country by our network of partners, the Teen Outreach Program® (TOP®) promotes positive youth development through a social and emotional learning curriculum, community service learning, and supportive relationships with adults. Teens are empowered with the tools and opportunities needed to develop social and emotional skills; promote healthy relationships and community connections; develop a sense of purpose; and avoid risky behaviors. TOP® is a 9 month program serving teens from 6^{th} through 12^{th} grade. In the 2021-2022 school year, Wyman directly delivered TOP® to 1,178 teens in the St. Louis area. Our partners deliver the program to an additional 25,596 youth across the nation.

Wyman's Wrap Around Services

Systems that support youth function best when they align and coordinate their work to meet the needs of youth and increase equitable access to support and programs for all young people. As a systems partner, Wyman helps to coordinate services across providers, facilitate trainings in adolescent development and social and emotional supports, and align policies and procedures to sustain positive change.

Experience Wyman/Vended Services

Wyman's Vended Services operations serve as the social entrepreneurial arm of the organization. Based in Eureka, Missouri, the site hosts outdoor education camps that incorporate science, environmental education, and team-building activities, adult and youth retreats and more. Wyman's staff create custom-built experiences designed to help groups of all kinds learn to embrace challenges, go beyond the expected, and realize their potential. All proceeds generated from a "Wyman experience" directly support Wyman's mission to enable teens to lead successful lives and build strong communities.

Other Program Services

Wyman's other program services includes the following:

> Teen Connection Project - Our ability to build strong social connections and relationships with others is linked to many positive outcomes - yet many young people lack healthy, positive, and affirming connections with others, feeling isolated and alone. The Teen Connection Project (TCP) was developed through a three-year research-practice partnership between the University of Virginia and Wyman (2016-2019) and is designed to improve peer relationships, social and emotional skills, school engagement, and well-being among high school aged youth. Teens meet in small groups weekly for one semester and use a guided curriculum to build positive relationships with peers and adults, and then share what they have learned within their schools, homes, and communities. In the 2021-2022 school year, TCP was delivered to 58 teens directly by Wyman and is being implemented by one national partner.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Description of Programs and Supporting Services (Continued)

Other Program Services (Continued)

Wyman's National Network - provides program replication and positive youth development training services across the United States to positively impact teens and increase the skills of the adults who work with them.

Supporting Services

Management and General

Includes those expenditures necessary to maintain an equitable employment program, ensure an adequate working environment, provide coordination and articulation of Wyman's program strategy, secure proper administrative functioning of the Board of Directors ("Board"), maintain competent legal services for the program administration of Wyman, and manage the financial and budgetary responsibilities of Wyman.

Fundraising

Provides the structure necessary to encourage and secure private financial support from individuals, organizations, and corporations in the form of gifts, as well as fundraising events.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments with original maturities of three months or less. These accounts include interest bearing demand deposit and money market accounts. For cash flow purposes, Wyman converts all unrestricted donations of stock immediately to cash.

Wyman from time to time may have bank balances in excess of its insured limits. Management has deemed this as normal business risk.

Investments and Assets Restricted for Permanent Investment

Investments and assets restricted for permanent investment are reported at fair value based on quoted market prices and are subject to the inherent risk of volatility in the market. Net investment return (loss) consists of interest, dividends, realized and unrealized appreciation (depreciation) and investment advisory fees related to investments.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Wyman determines the fair values of its financial instruments based on the fair value hierarchy established which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

Financial instruments are considered Level 1 when valuation can be based on quoted prices in active markets for identical assets or liabilities. Level 2 financial instruments are valued using quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data of substantially the full term of the assets or liabilities. Financial instruments are considered Level 3 when their values are determined using pricing models, discounted cash flow methodologies or similar techniques and at least one significant model assumption or input is unobservable and when determination of the fair value requires significant management judgment or estimation.

Accounts Receivable and Unconditional Promises-to-Give

Accounts receivable and unconditional promises-to-give are stated at the amount management expects to collect from balances outstanding at year end based on management's assessment of the credit history with customers, donors having outstanding balances, and current relationships with them. Unconditional promises-to-give consist of pledge donations from various corporations, foundations, and individuals. Many of these donations have been restricted by time and use for facility needs. Unconditional promises-to-give are recognized as support in the period the promises are received. No allowance for doubtful accounts is recorded as of December 31, 2022 and 2021, respectively.

Inventories

Inventories consist of program curriculum and assessments and are valued at cost.

Property and Equipment

Property and equipment are recorded at cost if purchased or at fair value at date of donation if donated, net of accumulated depreciation. Wyman capitalizes individual assets greater than $1,500. Significant repairs that extend the life of an asset are capitalized; all other repairs are charged to expense as incurred.

Depreciation of property and equipment is provided on a straight-line method over the following estimated useful lives:

	Years
Buildings and Improvements	5 - 50
Vehicles	3 - 7
Furniture and Equipment	3 - 10

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Asset Impairment Assessments

Wyman reviews long-lived assets for impairment whenever events or circumstances indicate that the carrying value of such assets may not be fully recoverable. Impairment is recognized to the extent that the sum of undiscounted estimated future cash flows expected to result from use of the assets is less than carrying value. If impairment is recognized, the carrying value of the impaired asset is reduced to its fair value.

Intangible Assets

Intangible assets consist of a patent, trademark, and copyrights with finite lives, which are amortized using the straight-line method over their useful lives. The carrying value of intangibles is evaluated at least annually for impairment.

Net Assets without Donor Restrictions

Net assets without donor restrictions are those resources over which the Board has discretionary control. Designated amounts represent those resources that the Board has set aside for a particular purpose. All contributions are considered to be available for use unless specifically restricted by the donor. Included in net assets without donor restrictions are Board Designated net assets for which the governing board, rather than a donor, has designated net assets to be reserved for endowment for program scholarships. Wyman treats restricted funds received and released in the same year as unrestricted net assets. Restricted funds received and released in the same year totaled $893,914 and $618,559 during the years ended December 31, 2022 and 2021, respectively.

Net Assets with Donor Restrictions

Net assets with donor restrictions are those resources subject to donor-imposed restrictions that will be satisfied by actions of Wyman, the passage of time or are resources subject to donor-imposed restrictions that will be maintained by Wyman. The donors of these resources permit Wyman to only use income earned on related investments for program operations in accordance with donor restrictions.

Revenue Recognition –Program Service Fees

Revenue recognition for program service fees is subject to the completion of performance obligations. For each contract with a customer, Wyman determines whether the performance obligations in the contracts are distinct or should be bundled. Factors to be considered include the pattern of transfer, whether customers can benefit from the resources, and whether the resources are readily available. Wyman's revenue is recognized when a given performance obligation is satisfied, either over a period of time or at a given point in time. Wyman recognizes the revenue over a period of time if the customer receives and consumes the benefit that Wyman provided, or if Wyman's performance does not create an asset with an alternative use, and has an enforceable right to payment for the performance.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition –Program Service Fees (Continued)

The revenue is recognized at a given point in time when the control of the goods or service is transferred to the customer and when the customer can direct its use and obtain substantial benefit from the goods. The transaction price is calculated as the amount of consideration to which Wyman expects to be entitled (such as event agreements, price of program fees set in advance). In some situations (such as grant funds), Wyman bills customers and collects cash prior to the satisfaction of the performance obligation, which results in Wyman recognizing contract liabilities upon receipt of payment.

Certain program revenue is recognized upon fulfillment of certain performance requirements and/or the incurrence of allowable qualifying expenses. Wyman is reimbursed for costs associated with these programs from state and local governments, school districts and other private program funding. Amounts received are recognized as revenue when Wyman has incurred expenditures in compliance with specific contract or grant provisions.

Revenue Recognition – Public Support

Public Support

Wyman records contributions when received as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions in the statement of activities. Donor-restricted contributions in which the restrictions are met within the same year as received are reported as contributions with donor restrictions when received and are released to net assets without donor restrictions as the restrictions are met.

Special events are comprised of an exchange element equal to the fair value of direct benefits to donors and contribution revenue for the difference. Wyman's revenue is recognized when a given performance obligation is satisfied, usually at the time of the event. The contribution portion is recognized immediately.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions of Nonfinancial Assets

Certain professional services are donated to Wyman by various organizations and individuals and are recorded at fair value at the date of donation if the services received a) create or enhance nonfinancial assets or b) require specialized skills provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. In addition, a substantial number of volunteers have donated a significant amount of their time to Wyman's programs. The value of this contributed time is not reflected in these financial statements because it does not meet the criteria for financial recognition, but is contributed in support of Wyman's mission.

Functional Allocation of Expenses

The costs associated with providing Wyman's activities have been summarized based on the nature and function of the expense. Certain of these expenses represent costs associated with multiple activities and require allocation among the program and supporting services benefited. Such allocations are based on relevant factors that represent management's best estimate of the costs of providing such activities.

Advertising Costs

Advertising costs are expensed as incurred and were $26,000 and $36,300 for the years ended December 31, 2022 and 2021, respectively.

Income Taxes

Wyman constitutes a qualified, not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code (the Code) and is exempt from federal income taxes on related income under Section 501(a) of the Code.

Recently Adopted Accounting Standards

In fiscal year 2022, Wyman adopted Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The standard requires presentation of contributed nonfinancial assets as a separate line item in the statement of activities and increases the disclosure requirements. Adoption of this standard did not have a significant impact on the financial statements, with the exception of increased disclosure.

Subsequent Events

Wyman has performed a review of events subsequent to the statement of financial position through May 17, 2023, the date the financial statements were available to be issued.

NOTE 3 — LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	December 31, 2022	December 31, 2021
Cash and Cash Equivalents	$ 83,052	$ 246,157
Investments*	830,075	877,155
Accounts Receivable	478,704	351,316
Unconditional Promises-to-Give	812,391	647,531
Endowment Appropriation	190,000	190,000
	$ 2,394,222	$ 2,312,159

* Excludes amounts restricted for permanent endowment and related accumulated earnings

Wyman's endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

As part of our liquidity management plan, Wyman invests cash in excess of daily requirements in investments and money market funds.

NOTE 4 — INVESTMENTS

Investments consist of the following:

	December 31, 2022		December 31, 2021	
	Cost	Fair Value	Cost	Fair Value
Mutual Funds				
Equity	$ 2,207,716	$ 2,203,023	$ 2,656,026	$ 3,089,073
Fidelity 500 Index Fund	489,277	587,047	320,313	526,342
Vanguard Total Bond Market Fund	480,540	449,211	247,332	247,332
Fixed Income (All Others)	548,975	497,601	641,447	665,764
	$ 3,726,508	3,736,882	$ 3,865,118	4,528,511
Less: Amounts Restricted for Permanent Investment		2,492,109		2,492,109
Totals		$ 1,244,773		$ 2,036,402

Net investment return consists of the following:

	Years Ended December 31, 2022			2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Interest and Dividends	$ 9,871	$ 108,210	$ 118,081	$ 119,067
Investment Advisory Fees	(23,043)	(9,044)	(32,087)	(29,541)
Gain (Loss) on Sale of Investments	(3,325)	(36,880)	(40,205)	210,622
Unrealized Gain (Loss) on Investments	(58,169)	(647,947)	(703,116)	178,739
Totals	$ (74,666)	$ (582,661)	$ (657,327)	$ 478,887

NOTE 4 — INVESTMENTS (Continued)

Wyman invests in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

NOTE 5 — UNCONDITIONAL PROMISES-TO-GIVE

Unconditional promises-to-give consist of the following:

	December 31, 2022	December 31, 2021
Pledges Due in Less Than One Year	$ 812,391	$ 647,531
Pledges Due in 2024	94,000	178,908
Discount to Record Promises-to-Give at Present Value	(6,891)	(49,957)
Pledges - Long-Term	87,109	128,951
Total Pledges	$ 899,500	$ 776,482

A discount rate of 3.9 percent and 5.5 percent was used to record promises-to-give at the present value of the future cash flows at December 31, 2022 and 2021, respectively.

NOTE 6 — PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	December 31, 2022	December 31, 2021
Land	$ 662,709	$ 624,984
Buildings and Improvements	5,443,657	5,415,328
Vehicles	77,868	77,868
Furniture and Equipment	1,115,752	1,004,564
Construction in Progress	-	82,836
	7,299,986	7,205,580
Less Accumulated Depreciation	4,506,343	4,323,232
Total Property and Equipment, net	$ 2,793,643	$ 2,882,348

During 2021, Wyman sold approximately 153 acres of land for $2,398,351. Wyman incurred closing costs of approximately $86,000 and the transaction resulted in a loss on the sale of land of $22,340 based on the net book value of $2,422,378.

Depreciation expense was $183,113 and $174,778 for the years ended December 31, 2022 and 2021, respectively.

NOTE 7 — INTANGIBLE ASSETS

Intangible assets consist of the following:

	December 31,			
	2022			2021
	Gross Amount	Accumulated Amortization	Net Amount	Net Amount
TOP Curriculum	$ 15,506	$ 15,506	$ -	$ -
Patent	7,500	6,125	1,375	1,750
Trademarks	32,036	22,214	9,822	11,424
2022 Totals	$ 55,042	$ 43,845	$ 11,197	
2021 Totals	$ 55,042	$ 41,868		$ 13,174

Amortization expense was $1,977 for each of the years ended December 31, 2022 and 2021.

Future aggregate amortization expense is as follows:

Year Ending December 31,	
2023	$ 1,977
2024	1,977
2025	1,977
2026	1,852
2027	1,852
Thereafter	1,562
	$ 11,197

NOTE 8 — BENEFICIAL INTEREST IN THIRD-PARTY TRUST

A donor established a trust naming Wyman as the beneficiary of a charitable remainder trust. At the time of the donor's death, the trust will terminate and the remaining trust assets will be distributed to Wyman. In 2021, upon the death of the donor the trust was liquidated and assets of $206,346 were transferred to endowment assets resulting in a realized gain on sale of investments of $72,082.

NOTE 9 — LINE OF CREDIT

Wyman has a revolving line of credit with a bank with capacity of $3,000,000 and $2,000,000 as of December 31, 2022 and 2021, respectively. Advances bear interest at one month LIBOR plus 2.2% and 1.9% as of as of December 31, 2022 and 2021, respectively. The line of credit expires on February 5, 2025.

The outstanding balance was $1,000,000 and $-0- at December 31, 2022 and 2021, respectively. The one month LIBOR rate was 4.34% and 0.11% at December 31, 2022 and 2021, respectively.

NOTE 10 — PAYCHECK PROTECTION PROGRAM LOAN

First Draw

In April 2020, Wyman received loan proceeds of $879,942 from a bank, pursuant to the Paycheck Protection Program (PPP) under the CARES Act, which was enacted March 27, 2020.

The PPP loan, which was in the form of a promissory note dated April 21, 2020, had a two-year term. Monthly principal and interest payments are deferred for 10 months until the amount of forgiveness determined is remitted to the lender or 10 months after the last day of the covered period, if the Organization does not seek forgiveness.

Under the terms of the CARES Act, PPP loan participants can apply for and be granted forgiveness for all or a portion of loans. PPP loans and accrued interest are forgivable as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels over a designated eight week or twenty-four week period. The loan was forgiven in June 2021 and $879,942 was included in PPP loan forgiveness on the statement of activities.

Second Draw

In February 2021, Wyman entered into a 1% promissory note payable to a bank for $671,685 as part of the PPP. The note is due in February 2026, payable in fifty-three equal monthly installments beginning in September 1, 2021, including interest, and is unsecured. The loan was forgiven in May 2022 and $671,685 was included in PPP loan forgiveness on the statement of activities.

According to the rules of the SBA, Wyman is required to retain PPP loan documentation for six years after the date the loan is forgiven or repaid in full, and permit authorized representatives of the SBA, including representatives of its Office of Inspector General, to access such files upon request. Should the SBA conduct such a review and reject all or some of Wyman’s judgments pertaining to satisfying PPP loan eligibility or forgiveness conditions, Wyman may be required to adjust previously reported amounts and disclosures in the financial statements.

NOTE 11 — NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods:

	December 31, 2022	December 31, 2021
Subject to the Passage of Time		
United Way allocation	$ 522,572	$ 509,338
Future operations	25,514	26,246
	548,086	535,584
Subject to Expenditure for Specific Purpose		
Program activities	381,219	666,914
Capital improvements	275,177	1,477
YOP	16,351	18,402
Aquatics	386	386
Outdoor education	385	385
College scholarships	100,909	68,109
	774,427	755,673
Endowment		
Subject to appropriation and expenditure when a specified event occurs		
Restricted by donors for		
Program scholarships	1,250,105	1,250,105
Scholarships	902,691	902,691
Capital improvements	31,000	31,000
Unrestricted	4,465	4,465
Aquatics	8,100	8,100
Outdoor education	8,093	8,093
Multiple purpose	287,655	287,655
	2,492,109	2,492,109
Accumulated Investment Return	414,698	1,159,247
	2,906,807	3,651,356
	$ 4,229,320	$ 4,942,613

Net assets were released from donor restrictions by incurring expenses, satisfying the restricted purposes or by occurrence of other events specified by donors as follows:

	Years Ended December 31, 2022	Years Ended December 31, 2021
Satisfaction of Purpose Restrictions		
Program services	$ 671,134	$ 1,466,371
Capital improvements	5,253	1,000
Specific expenditures	705	712
	677,092	1,468,083
Expiration of Time Restrictions	510,070	496,513
	$ 1,187,162	$ 1,964,596

NOTE 12 — DEFERRED COMPENSATION PLANS

Wyman has a defined contribution deferred compensation plan under Section 403(b) and 457(b) of the Code for certain key members of management with ten or more years of service. Eligible employees may contribute a percentage of their salaries up to the extent permitted by law. The plan provides that Wyman will make a non-elective contribution to the plan based on the employee's years of service. The associated expense for the years ended December 31, 2022 and 2021, were $49,191 and $56,584, respectively.

Wyman has a tax-deferred annuity plan under Section 401(k) of the Code which allows eligible employees to make tax-deferred contributions. Eligible employees may contribute a percentage of their salaries up to the extent permitted by law. The plan provides that Wyman will contribute 3 percent of the employee's annual salary to the plan. The plan also provides for employer matching contributions to a maximum of 3 percent of employee compensation. For years ended December 31, 2022 and 2021, Wyman's expense for the plan was $131,104 and $125,142, respectively.

NOTE 13 — FAIR VALUE MEASUREMENTS

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2022 **and 2021**.

> *Mutual funds*: Valued at the daily closing price reported by the fund, which is the quoted net asset value (NAV) of shares.

The following are the major categories of assets measured at fair value on a recurring basis at December 31, 2022 and 2021:

	December 31,				
	2022				2021
	Level 1 Quoted Prices in Active Markets for Identical Assets	Level 2 Significant Other Observable Inputs	Level 3 Significant Unobservable Inputs	Fair Value	Fair Value
Investments					
Mutual funds					
Equity	$ 2,790,070	$ -	$ -	$ 2,790,070	$ 3,615,415
Fixed income	946,812	-	-	946,812	913,096
2022 Totals	$ 3,736,882	$ -	$ -	$ 3,736,882	
2021 Totals	$ 4,528,511	$ -	$ -		$ 4,528,511

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. For additional information on how Wyman measures fair value, see Note 2.

NOTE 14 — ENDOWMENT NET ASSETS

Endowment net assets consists of individual funds established for a variety of purposes. Net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. The endowment includes donor-restricted endowment funds and funds designated by the Board to function as endowments.

Interpretation of Relevant Law

Wyman's Board has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Wyman classifies net assets with donor restrictions as (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with SPMIFA, Wyman considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

(1) The duration and preservation of the fund
(2) The purposes of Wyman and the donor-restricted endowment fund
(3) General economic conditions
(4) The possible effect of inflation and deflation
(5) The expected total return from income and the appreciation of investments
(6) Other resources of Wyman
(7) The investment policies of Wyman

Return Objectives and Risk Parameters

Wyman has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that Wyman must hold in perpetuity or for a donor-specified period(s). Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to produce results, over time, to out-perform a weighted, blended market index based on the target allocations established for the portfolio after adjusting for an estimated rate of inflation and net of investment management and custody fees while assuming a moderate level of investment risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the endowment relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The endowment targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

NOTE 14 — ENDOWMENT NET ASSETS (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The endowment has a policy of appropriating for distribution each year no more than 5% of the endowment trust based on a twelve quarter trailing average. In establishing this policy, the endowment considered the long-term expected return on its endowment. This is consistent with Wyman's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. Through December 31, 2022, the Board may authorize distribution of accumulated, undistributed interest, appreciation and capital gains, if needed to maintain the enrollment level of endowed programs, through and up to that time.

Endowment net assets composition by type of net asset are:

	Without Donor Restrictions	With Donor Restrictions	Total
December 31, 2022			
Original Amounts			
Donor-Restricted Endowment Funds	$ -	$ 2,492,109	$ 2,492,109
Board Designated Endowment Funds	27,909	-	27,909
	27,909	2,492,109	2,520,018
Accumulated Investment Return	(732)	414,698	413,966
	$ 27,177	$ 2,906,807	$ 2,933,984
December 31, 2021			
Original Amounts			
Donor-Restricted Endowment Funds	$ -	$ 2,492,109	$ 2,492,109
Board Designated Endowment Funds	24,157	-	24,157
	24,157	2,492,109	2,516,266
Accumulated Investment Return	3,752	1,159,247	1,162,999
	$ 27,909	$ 3,651,356	$ 3,679,265

Changes in endowment net assets are as follows:

	Years Ended December 31,			
	2022			2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Beginning of Year	$ 27,909	$ 3,651,356	$ 3,679,265	$ 3,200,341
Interest and Dividends	139	108,338	108,477	103,482
Investment Gain (Loss)	(871)	(681,223)	(682,094)	345,345
Inter-fund Earnings *	8	6,680	6,688	823
Additions	-	-	-	206,346
Expenditures Appropriated	171,664	(178,344)	(6,680)	(815)
Distribution of Expenditures	(171,672)	-	(171,672)	(176,232)
End of Year	$ 27,177	$ 2,906,807	$ 2,933,984	$ 3,679,265

* Inter-fund earnings represents interest on borrowings from unrestricted net assets.

NOTE 15 – CONTRIBUTED NONFINANCIAL ASSETS

The following donations are reflected as contributions of nonfinancial assets with no associated donor restriction in the accompanying statement of activities for the year ended December 31, 2022 and 2021:

	Valuation Techniques and Inputs
IT Consulting	Wyman estimated the fair value based on actual hourly rates charged by the consultant for other fee for services arrangements.

	Year Ended December 31, 2022		
	Program Services	Management and General	Total
IT Consulting	$ -	$ 118,350	$ 118,350

	Year Ended December 31, 2021		
	Program Services	Management and General	Total
IT Consulting	$ -	$ 120,475	$ 120,475

NOTE 16 — SIGNIFICANT FUNDERS

Revenues for two funders accounted for approximately 19% and 20% of total public support and revenues during the years ended December 31, 2022 and 2021, respectively. Unconditional promises-to-give includes $522,572 and $509,338 from these funders at December 31, 2022 and 2021, respectively.

NOTE 17 — CONTINGENCIES

Certain revenue received by Wyman is subject to compliance audits by appropriate governmental authorities. The findings of these audits could result in additional liabilities to Wyman. However, management believes that Wyman has complied with the provisions of each contract and the effect of such findings, if any, would not have a material impact on the consolidated financial statements.

Wyman, from time to time, is involved in various legal proceedings and claims in the ordinary course of its business. In the opinion of Wyman's management, the probable resolution of such contingencies will not have a material adverse effect on the financial position or results of operations of Wyman.

NOTE 18 — SUBSEQUENT EVENT

In May 2023, Wyman received notification from the Internal Revenue Service that its application for Employee Retention Credits was received and that refunds for the first quarter of 2021 and the second quarter of 2020 will be processed and remitted to Wyman in the amount of $532,050. Wyman intends to record revenue when the cash is received in 2023.